

# Raising the bar for home deliveries

Introducing Pass the Parcel - Trusted Home Delivery.

New Zealand's first express courier service dedicated to delivering to residential customers.

Reliability 
Communication 
Visibility

55 years ago, New Zealand's courier networks were built around business to business deliveries, the growth of online shopping has changed all that. Today, more than a quarter of Kiwis prefer to shop online, and deliveries to home addresses continue to skyrocket.

That is why Pass the Parcel is now a key service provided by New Zealand's best express courier companies. For the first time, you'll have a robust, dedicated solution that's specifically targeted to your residential customers, using the latest technology and the strength of the country's largest courier network. You'll see more delivery and pricing options, improved visibility and communication, better advice and support, and more successful first-time deliveries.

# Committed to delivering New Zealand's best residential courier service.

You may know Pass the Parcel as an existing brand for 'online traders' provided by Post Haste Couriers. A new service is also being introduced, using the Pass the Parcel name for trusted home delivery services across all Freightways courier companies

Pass the Parcel is the only courier service in New Zealand solely dedicated to residential delivery. As your trusted courier partner, we've designed it specifically to meet your needs – and improve your customers' delivery experience.

For us, it's a sustainable delivery model that'll take us into the future. For you, it's a better, more reliable home delivery solution: fewer issues, exceptional service and happier customers.

Delivered to you by Freightways











## Benefits at a glance

#### **Targeted home delivery**

Because we're not a mail or large freight company we can focus on the delivery of small packages to your customers' homes, as quickly as possible.

#### Better residential delivery capacity and coverage

Pass the Parcel uses the breadth and strength of the express courier brands within the Freightways Group. We leverage a network of more than 1,100 courier contractors to ensure your customers parcel is delivered the best way possible.

#### More successful first-time deliveries

Using new scanner hardware and state-of-the-art software, we can send your customer a text or e-mail notification to let them know their item is on the way. If they won't be home, customers can give us authority to leave their items in a safe place.

#### **More delivery options**

We're expanding our network of agents – places such as petrol stations where your customers can pick up/drop off items or purchase courier tickets. We'll also be introducing a 24-hour nationwide Parcel Locker Network, where customers can get their items sent and held securely until they're ready to collect them.

#### **Better address accuracy**

Accurate address validation via our dispatch software and web address checkers means swifter delivery to residential addresses and full visibility on any additional charges.

#### National coverage, local support

With access to our customer services teams based in 40 branches across the country, you'll talk to someone with local knowledge who can provide quick, proactive support for all your queries.

#### **Enhanced reporting**

Increased functionality and clearer, more accurate reporting for those customers using our freight management systems.

#### **Better advice and support**

Our customer services and account management teams across the entire Freightways Group understand Pass the Parcel. No matter who you deal with, you'll get targeted, useful advice and support on all your home delivery questions.

#### Integration with e-commerce platforms

Our despatch systems offer off-the-shelf integration with New Zealand's leading e-commerce shopping platforms. It will streamline your despatch and give you greater visibility than ever before.

### Reverse logistics and returns

You'll have more options to enable your customers to return orders, when and where required.

Pass the Parcel is set to transform the residential delivery market. Give us a call to get it underway for your customers.

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#### How does it work?

Pass the Parcel offers a customised pricing model, where a small charge is added to reflect the extra effort required – a bit like a rural delivery. But we are confident the benefits will far outweigh the nominal cost. From improved delivery coverage and options, to better address accuracy and more successful first-time deliveries, it's going to provide a far better experience for you and your customers.





#### **Engage with us**

Email, call or book a courier online.



#### **Prepare the item**

The address can be checked and validated using our handy online address checker. Simply attach the standard prepaid ticket and add a residential ticket, or print a label if you use electronic ticketing.



#### Pick up

The item is picked up and hits our network. More delivery options and access to the entire Freightways Group of 1,100 express couriers means we can find the quickest, most reliable way to get it delivered.



#### Track it

New scanner hardware and state of the art courier software enables better tracking for you and your customer. And if you need help, you can talk to one of our local support staff in one of 40 branches across the country.



#### **Delivery notification**

A text or e-mail is sent to your customer to let them know their item is on its way. The customer can give authority to leave the item, or make other arrangements if they know they're not going to be home.



#### Item delivered

With a far increased rate of successful first-time delivery, better communication, improved tracking and more delivery options, you'll have fewer issues and far happier customers.

